

American Society of Agronomy
 ICCA Program
 2013 Budget - 2016 Budget

GL #	Description	Actual Results			Approved Budget	Projected Budget	Projected Budget		
		2009	2010	2011	2012	2013	2014	2015	2016
Revenues									
40020	Sales	0	450	510	0	0	0	0	0
42000	Program Support	56,850	54,644	50,000	24,975	0	0	0	0
42080	List Rental Fees	6,075	6,360	7,352	5,000	5,000	5,150	5,200	5,250
43000	National Exam Fees	199,725	214,050	215,428	214,000	205,625	211,794	213,850	215,906
43001	ICCA Manure Mgmt Exam	0	2,200	725	1,000	500	515	520	525
43005	National Exam Retake Fees	0	0	0	1,000	0	0	0	0
43006	ICCA Manure Mgmt Retake Exam	0	100	0	0	0	0	0	0
43015	Late Fees - CCA	7,620	7,045	5,650	7,000	5,000	5,150	5,200	5,250
43020	CEU Self Study Exam Fees	82,455	84,500	82,218	86,000	82,500	84,975	85,800	86,625
43030	Exam Reapplication Fees	0	0	1,875	0	1,500	1,545	1,560	1,575
43035	Miscellaneous CCA	1,800	0	0	1,000	0	0	0	0
43040	National Renewal Fee	560,997	552,398	561,112	561,500	555,000	557,745	563,160	568,575
	Total Revenues	915,523	921,747	924,869	901,475	855,125	866,874	875,290	883,706
Expenses									
50100	Personnel	380,114	340,482	385,899	387,000	385,000	396,550	400,400	404,250
50105	Staff Development	3,178	2,432	1,820	4,500	4,500	4,635	4,680	4,725
50110	Temporary Help	6,780	5,426	1,239	5,000	5,000	5,150	5,200	5,250
50115	Consulting	6,508	44,163	81,904	65,000	60,000	60,000	60,000	60,000
50120	Consulting Travel	0	0	1,153	0	0	0	0	0
50125	Staff Travel	22,930	30,678	34,889	32,000	28,000	28,840	29,120	29,400
51000	Telecommunications	2,345	2,314	1,862	2,500	2,500	2,575	2,600	2,625
51005	Supplies & Services	9,157	19,826	4,750	10,000	10,000	10,300	10,400	10,500
51010	Distribution & Postage	19,423	21,460	12,534	23,000	18,000	20,600	20,800	21,000
51020	Computer Software Expense	1,213	0	794	0	10,000	10,300	10,400	10,500
51030	Computer Programming Expense	17,765	24,315	24,393	20,000	25,000	25,750	26,000	26,250
52000	Marketing & Promotion	52,797	25,605	51,199	50,000	100,000	100,000	100,000	100,000
52005	Printing & Paper	6,787	5,180	2,823	6,000	5,000	5,150	5,200	5,250
54000	Legal Fees	4,728	1,807	1,656	2,000	2,000	2,060	2,080	2,100
54010	Insurance	0	3,152	0	0	0	0	0	0
56005	Board & Advisory Council Mtgs	4,604	4,951	13,548	7,000	7,500	7,725	7,800	7,875
56010	Board Travel	14,080	11,709	22,666	16,000	15,000	15,450	15,600	15,750
56015	CEU Committee	0	5,749	1,506	0	0	0	0	0
56100	Exam Proctor Expenses	1,377	2,434	1,489	2,500	2,500	2,575	2,600	2,625
56105	Exam Development	49,030	60,117	2,335	10,000	0	0	0	0
56110	Test Site Rental	2,857	2,739	2,961	3,000	3,000	3,090	3,120	3,150
56115	Exam & Procedures Committee	7,766	9,597	7,382	9,500	8,500	8,755	8,840	8,925
56120	National Exam Scoring	10,663	9,700	10,500	11,000	10,000	10,300	10,400	10,500
56130	Perform Objective Development	11,639	9,140	18,567	11,000	12,000	12,360	12,480	12,600
56135	Exam Distribution & Postage	12,044	12,809	9,964	13,000	11,000	11,330	11,440	11,550
56140	Exam Printing & Paper	2,975	4,088	1,548	4,500	4,000	4,120	4,160	4,200
59999	Miscellaneous	981	173	1,100	2,000	1,000	1,030	1,040	1,050
	Total Direct Expenses	651,741	660,044	700,483	696,500	729,500	748,645	754,360	760,075
	Indirect Expenses	131,762	102,577	102,722	117,624	108,757	112,071	112,770	113,315
	Net Income/(Loss)	132,020	159,126	121,665	87,351	16,868	6,158	8,160	10,317
	Investment income/(Loss)	60,567	44,867	(1,763)					
	Net Income/(Loss)	192,587	203,993	119,901					
Analysis of Net Worth (ICCA Reserves)									
	Reserves at beginning of year	439,860	632,447	836,440					
	Income for year	192,587	203,993	119,901					
	Reserves at end of year	632,447	836,440	956,341					
	Invested with Smith Barney	371,914	416,781	414,939					
	% of Net Worth invested in MKT.	58.8056%	49.8280%	43.3882%					